

**PHILIP MORRIS COMPANIES INC. INTER-OFFICE CORRESPONDENCE**  
120 PARK AVENUE, NEW YORK, NEW YORK 10017

**To:** David Bushong  
Helmut Reif  
Jean-Bernard Boder  
Rick Solana

**Date:** August 19, 1994

**From:** Tony Andrade *TA*

**Subject:** SCOTH Inquiry Concerning Use Of Ammonium Compounds  
In The U.K.

Please find attached a few thoughts concerning possible approaches the TMA could take in representing the industry in responding to SCOTH's letter regarding ammonium compounds.

In addition to my suggestions, Rick Solana is drafting a couple of paragraphs explaining the functions of ammonium compounds in the manufacture of tobacco products as well as a few paragraphs responding to the claim that ammonium compounds influence nicotine behavior (a claim made by Dr. David Kessler in the U.S.). Rick will circulate his draft when it is complete.

**Attachment**

**cc:** Al Kassman  
Rich Carchman

2028361157